

India-Vietnam Trade Brief

Agriculture & Allied Trade between India and Vietnam

1. Exports: In the year 2021-22, India's total export of agricultural and allied commodities to Vietnam was of the order of US \$ **2109.00** million, approximately 29 % higher than the previous year. (Table -1)

a) **Major Exports:** Cotton Raw Incl. Waste, Marine Products, Other Cereals, Rice(Other Than Basmati), Oil Meals Etc.

b) **Minor Exports:** Fresh Fruits, Wheat, Vegetable Oils, Dairy Products, Castor Oil, Fruits / Vegetable Seeds etc.

2. Potential Items of Export:

a. **New Items:** "Dried, shelled beans of species ""Vigna mungo [L.] Hepper or Vigna radiata [L.] Wilczek"", ..., "Fresh tamarinds, cashew apples, jackfruit, lychees, sapodillo plums, passion fruit, carambola, ..., Black fermented tea and partly fermented tea, whether or not flavoured, in immediate packings ..., Fresh or dried guavas, mangoes and mangosteens, Fresh or dried oranges, Fresh grapes etc. (Table -3)

b. **Existing Items:** Maize (excluding seed for sowing), Cotton, neither carded nor combed, Semi-milled or wholly milled rice, whether or not polished or glazed, Oilcake and other solid residues, whether or not ground or in the form of pellets, resulting ... Wheat and meslin (excluding seed for sowing, and durum wheat), Fresh or chilled onions and shallots etc.(Table-4)

3. Imports: In the year 2021-22, India's total import of agricultural and allied commodities from Vietnam was of the order of US \$ **396.85** million, approximately 45% higher than the previous year. (Table -2)

a) **Major Imports:** Spices, Oil Meals, Coffee, Cashew, Fresh Fruits Etc.

b) **Minor Imports:** Misc Processed Items, Cashew Nut Shell Liquid, Cereal Preparations, Dairy Products, Alcoholic Beverages, Fruits / Vegetable Seeds etc.

Table 1- India's top Agri and Allied Export to Vietnam

(Value in USD million)

S.No.	Commodity	2020-21	2021-22	Growth (%)
1	BUFFALO MEAT	403.90	487.10	20.60
2	COTTON RAW INCLD. WASTE	238.62	342.97	43.73

3	MARINE PRODUCTS	305.74	312.34	2.16
4	OTHER CEREALS	120.74	310.53	157.18
5	RICE(OTHER THAN BASMOTI)	90.15	231.10	156.35
6	OIL MEALS	156.89	117.75	-24.95
7	GROUNDNUT	152.66	68.12	-55.38
8	ANIMAL CASINGS	3.72	32.80	782.33
9	MOLLASES	5.42	31.11	474.57
10	CASHEW	28.56	28.63	0.25
	India's Agri and allied export to Vietnam	1629.48	2109.00	29.43

Source: Department of Commerce

Table 1- India's top Agriand Allied Imports to Vietnam

(Value in USD million)				
S.No.	Commodity	2020-21	2021-22	Growth (%)
1	SPICES	161.74	218.22	34.92
2	OIL MEALS	1.78	40.79	2194.70
3	COFFEE	32.16	28.12	-12.55
4	CASHEW	19.80	25.93	30.93
5	FRESH FRUITS	11.58	18.79	62.26
6	AYUSH AND HERBAL PRODUCTS	24.41	17.80	-27.10
7	MARINE PRODUCTS	8.40	13.63	62.19
8	VEGETABLE OILS	0.00	13.06	5141398.82
9	PROCESSED FRUITS AND JUICES	0.47	8.96	1790.14
10	TEA	6.14	4.18	-31.96
	India's Agri and allied import from Vietnam	273.06	396.85	45.33

Source: Department of Commerce

4. Potential agriculture items of India's export to Vietnam

a. New Items Methodology

- Items in which Vietnam's imports of agricultural items from India were negligible during 2021.
- The global import of Vietnam in these tariff lines were over US \$ 20 million and global exports of these commodities by India is over US \$ 20 million.
- Vietnam may explore the possibility of sourcing these agricultural items from India. Sanitary Phyto-sanitary (SPS) and other requirements in respect of these products may be sought from Vietnam.

b. Existing Items Methodology

- To arrive at the potential items in existing agricultural items, share of India's exports in Vietnam's import along with share of India's exports to Vietnam viz-a viz world has been studied.

Table 3: India's potential in new agriculture items of exports to Vietnam

Unit: US\$ million

Product code	Product label	India's exports to Vietnam		Vietnam's imports from world		India's exports to world	
		Value in 2020	Value in 2021	Value in 2020	Value in 2021	Value in 2020	Value in 2021
'071331	"Dried, shelled beans of species ""Vigna mungo [L.] Hepper or Vigna radiata [L.] Wilczek"", ...	0.00	0.09	110.18	122.66	33.82	74.79
'081090	"Fresh tamarinds, cashew apples, jackfruit, lychees, sapodillo plums, passion fruit, carambola, ...	0.24	0.09	40.71	152.81	89.88	95.81
'090240	Black fermented tea and partly fermented tea, whether or not flavoured, in immediate packings ...	0.01	0.08	6.14	90.56	580.75	565.53
'080450	Fresh or dried guavas, mangoes and mangosteens	0.04	0.05	20.61	51.88	137.46	185.24
'090230	Black fermented tea and partly fermented tea, whether or not flavoured, in immediate packings ...	0.03	0.02	4.14	29.10	86.64	94.40
'060290	Live plants, incl. their roots, and mushroom spawn (excluding bulbs, tubers, tuberous roots, ...	0.01	0.00	47.97	50.33	22.74	27.94
'070200	Tomatoes, fresh or chilled	0.00	0.00	1.37	35.85	35.57	27.47
'080510	Fresh or dried oranges	0.00	0.00	21.88	118.85	53.38	51.47
'080610	Fresh grapes	0.00	0.00	94.77	239.34	286.12	323.52
'230230	Bran, sharps and other residues of wheat, whether or not in the form of pellets, derived from ...	0.00	0.00	91.94	68.22	0.44	38.96

Source: ITC Trade Map

Table 4: India's potential in existing agricultural items for exports to Vietnam

Unit: US\$ million

Product code	Product label	India's exports to Vietnam		Vietnam's imports from world		India's exports to world	
		Value in 2020	Value in 2021	Value in 2020	Value in 2021	Value in 2020	Value in 2021
'100590	Maize (excluding seed for sowing)	8.45	315.67	2382.11	2338.11	352.84	882.53
'520100	Cotton, neither carded nor combed	150.47	304.30	2176.16	2715.88	1448.52	2682.05
'100630	Semi-milled or wholly milled rice, whether or not	9.30	141.19	17.60	152.55	7484.14	8361.33

	polished or glazed						
'100640	Broken rice	5.26	119.95	6.71	121.38	348.67	1037.24
'120242	Groundnuts, shelled, whether or not broken (excluding seed for sowing, roasted or otherwise ...	148.83	101.75	136.59	132.27	739.52	680.42
'230690	Oilcake and other solid residues, whether or not ground or in the form of pellets, resulting ...	42.72	73.82	79.68	83.64	154.65	189.45
'230400	Oilcake and other solid residues, whether or not ground or in the form of pellets, resulting ...	3.25	56.03	1925.72	2096.52	701.36	900.82
'520300	Cotton, carded or combed	13.97	42.12	38.82	63.57	16.47	52.17
'230649	"Oilcake and other solid residues, whether or not ground or in the form of pellets, resulting ...	38.43	35.42	67.22	35.53	241.20	256.61
'080131	Fresh or dried cashew nuts, in shell	20.13	33.61	1418.77	363.37	20.28	33.89
'120740	Sesamum seeds, whether or not broken	14.39	17.25	65.00	81.24	447.84	421.54
'121190	Plants, parts of plants, incl. seeds and fruits, used primarily in perfumery, in pharmacy or ...	18.03	9.88	56.77	77.13	347.31	414.43
'070310	Fresh or chilled onions and shallots	5.54	6.22	28.52	181.89	346.64	449.46
'081340	"Dried peaches, pears, papaws ""papayas"", tamarinds and other edible fruits (excluding nuts, ...	2.54	4.24	23.37	38.02	26.43	34.98
'100199	Wheat and meslin (excluding seed for sowing, and durum wheat)	0.00	2.32	809.19	1271.25	241.89	1720.56
'120991	Vegetable seeds, for sowing	1.99	2.26	22.63	23.36	97.49	92.76
'080132	Fresh or dried cashew nuts, shelled	2.68	2.06	141.79	39.33	404.23	432.50
'070190	Fresh or chilled potatoes (excluding seed)	0.36	1.43	25.79	124.65	70.75	70.57
'090411	Pepper of the genus Piper, neither crushed nor ground	0.69	1.11	74.20	79.21	37.36	52.97
'091011	Ginger, neither crushed nor ground	0.62	0.79	6.76	28.73	78.23	109.89
'090961	Juniper berries and seeds of anise, badian, caraway or fennel, neither crushed nor ground	0.20	0.67	1.25	41.09	34.34	60.13
'100510	Maize seed for sowing	0.00	0.62	20.12	20.13	36.44	53.08
'090111	Coffee (excluding roasted and decaffeinated)	0.00	0.57	82.81	66.94	461.43	622.91

Source: ITC Trade Map